

Implementation Approach:

EXA Service Cross Charging

Phases & Key Activities

1. Preparation & Planning

- Kick-off with stakeholders (Tax, Finance, IT, Controlling)
- Define scope (entities, company codes, cost centers)
- Identify source systems & integrations (SAP & non-SAP)
- Set project governance, timelines, success metrics
- Agree on service charge-out methodology (direct, indirect, hybrid)

2. Configuration & Data Source Setup

- Configure cost objects (cost centers, internal orders, WBS elements)
- Define billing frequencies, stewardship shares, recurring chains
- Connect ERP for automated data extraction (budget, actuals, estimates)
- Maintain cost element attributes (included/excluded, value-add vs pass-through)
- Synchronize master data & mappings
- Test ERP data feeds

3. Service Product & Costing Setup

- Define service catalogue (products by type & transaction group)
- Assign service providers and receivers
- Distinguish intercompany vs intracompany flows
- Configure markups, allocation keys, and consumption metrics
- Define standard & true-up rules and allocation logic

4. Charge-Out Logic & Simulation

- Implement standard & true-up charge-out rules for dataset versions
- Configure allocation methods (revenue, headcount, usage, etc.)
- Set up direct charge logic (e.g., quantity × TP with markup)
- Perform scenario simulations & validate results
- Create virtual charges for sequential computations

5. Finalization & ERP Integration

- Export charge-out values to ERP (SAP FI/CO, S/4HANA)
- Optional: Push data to EXA OTP for profitability & segmentation analysis

6. Go-Live & Support

- Activate production environment
- Monitor initial service charging cycles
- Train users & provide documentation
- Establish ongoing support model

7. Post-Go-Live Enhancements *(Optional)*

- Expand scope (new entities, services, cost centers)
- Update approval workflows
- Enhance analytics & dashboards

✅ **Outcome:** Automated, transparent, and compliant service charging with strong ERP integration and scalability.